

REQUIREMENTS FOR KX-TDA DIGITAL HYBRID IP-PBX SYSTEMS CERTIFICATION

In order to receive and maintain Certification on the KX-TDA Digital Hybrid IP-PBX Systems, your company/dealership must:

- Not *sell* KX-TDA Digital Hybrid IP-PBX Systems and components from or through any electronic medium, including but not limited to dealer direct, dealer subsidiary or dealer affiliated internet sites, electronic auction sites, or any other distribution method classified as E-commerce.

Dealer may display KX-TDA Digital Hybrid IP-PBX Systems and components on their *direct* web site solely for providing product and contact information;

- Acknowledge that Certification on the KX-TDA Digital Hybrid IP-PBX Systems is non-transferable;
- Maintain the following:
 1. A separate and bona fide business location other than a residence
 2. An active E-mail address
 3. Access to a broadband high speed Internet connection
 4. A Secure Digital SD memory card reader/writer
- Purchase and install at least six (6) KX-TDA Digital Hybrid IP-PBX Systems every six (6) months following Certification. Purchases will be monitored from Point Of Sale (POS) information provided to Panasonic by Panasonic Communication Systems Distributors and/or KX-TDA Operating System (OS) downloads on future versions of KX-TDA systems;
- Send a minimum of two (2) qualified technicians to the KX-TDA Digital Hybrid IP-PBX Systems Certification class.
- Pass a final examination at the conclusion of the KX-TDA Digital Hybrid IP-PBX Systems training with a grade of 80% or better. Test results will be mailed 5 ~ 10 business days after the conclusion of the class;
- Employ two (2) or more KX-TDA Digital Hybrid IP-PBX Systems technicians with the above qualifications at all times, except that the second technician may be qualified up to 1 year following the training of the first technician;
- Provide your qualified technicians with a laptop computer for programming and maintenance of KX-TDA Digital Hybrid IP-PBX Systems with the following minimum requirements:
 - Pentium III or above
 - Windows 98, ME, 2000 or XP Operating System
 - 128 MB RAM or higher
 - CD-ROM Drive
 - USB 1.1 or higher, Modem: V.90
- Purchase and maintain (1) replacement KX-TDA200 with one (1) replacement KX-TDA0103 L Type Power Supply *or* one (1) replacement KX-TDA100 with one (1) replacement KX-TDA0104 M Type Power Supply at all times;

- Keep a remote card (KX-TDA0196) on-hand for all installations to enable Panasonic Technical Support technicians to access end-user systems for troubleshooting and maintenance purposes;
- Neither copy, reproduce, sell, or otherwise distribute the KX-TDA Digital Hybrid IP-PBX Systems Programming & Maintenance software tool or the contents thereof provided by us to you;
- Neither copy, reproduce, sell, or otherwise distribute any of the KX-TDA Digital Hybrid IP-PBX Systems documentation or the contents thereof provided by us to you (excluding marketing materials);
- Have a qualified technician "on-call" and reachable 24 hours per day/7 days per week for KX-TDA Digital Hybrid IP-PBX Systems end-user customers;
- Provide 6 hour emergency response to KX-TDA Digital Hybrid IP-PBX System end-user customers;
- Notify Panasonic in writing of any address or telephone number changes. Changes of information must be mailed or faxed to the below address or fax number. **Use this address and fax number for information changes only.**

Panasonic Consumer Electronics Company
 Communication Systems Division
 One Panasonic Way, 3G-9
 Secaucus, NJ 07094
 Attn.: KX-TDA

Fax 201-348-8378

- **Actively market, install, program, and service every Panasonic KX-TDA Digital Hybrid IP-PBX System you sell, and do so in a professional and ethical manner.**

Subsequent to KX-TDA Digital Hybrid IP-PBX Systems Certification, your company must continue to comply with the foregoing requirements to maintain Certification status. Failure to do so can result in an immediate revocation of your company's Certification and associated privileges. Panasonic Consumer Electronics Company reserves the right to terminate your Certification at any time for any reason.

Certification does not express or imply an ongoing relationship of any kind between the parties.

Acknowledged by:

Company Name _____

Name (typed or printed) _____

Signature _____ Date: _____

Title _____